

FROM IRRIGATION TO ILLUMINATION

Growing Your Business with Landscape Lighting







Hunter® | FXLuminaire®



EXPAND YOUR EXPERTISE TO GROW YOUR BUSINESS

If you can install irrigation systems, you already understand most of what it takes to master landscape lighting. Lighting systems enhance outdoor living space for your clients while opening new revenue streams for you, without the need for extensive training or new equipment. This guide shows the similarities between irrigation and lighting to help you grow your business with confidence.

Lighting is a natural upsell, using similar installation skills. For both systems, consider the power source, distribution, and application.

System Element	Irrigation	Lighting	Why It Matters
Power Source	<div>Controllers</div> 	<div>Transformers</div> 	Starts the system and manages timing
Distribution	<div>Pipes</div> 	<div>Wires</div> 	Delivers the resource to the destination; requires matching size and material to performance needs
Application	<div>Sprinklers</div> 	<div>Fixtures</div> 	Final coverage that's precision-tuned for accuracy

Find Your Local Distributor

Looking for irrigation and outdoor lighting products? It's easy to find an authorized distributor near you. Many distributors also offer design support and technical assistance.

IRRIGATION DISTRIBUTORS



LIGHTING DISTRIBUTORS

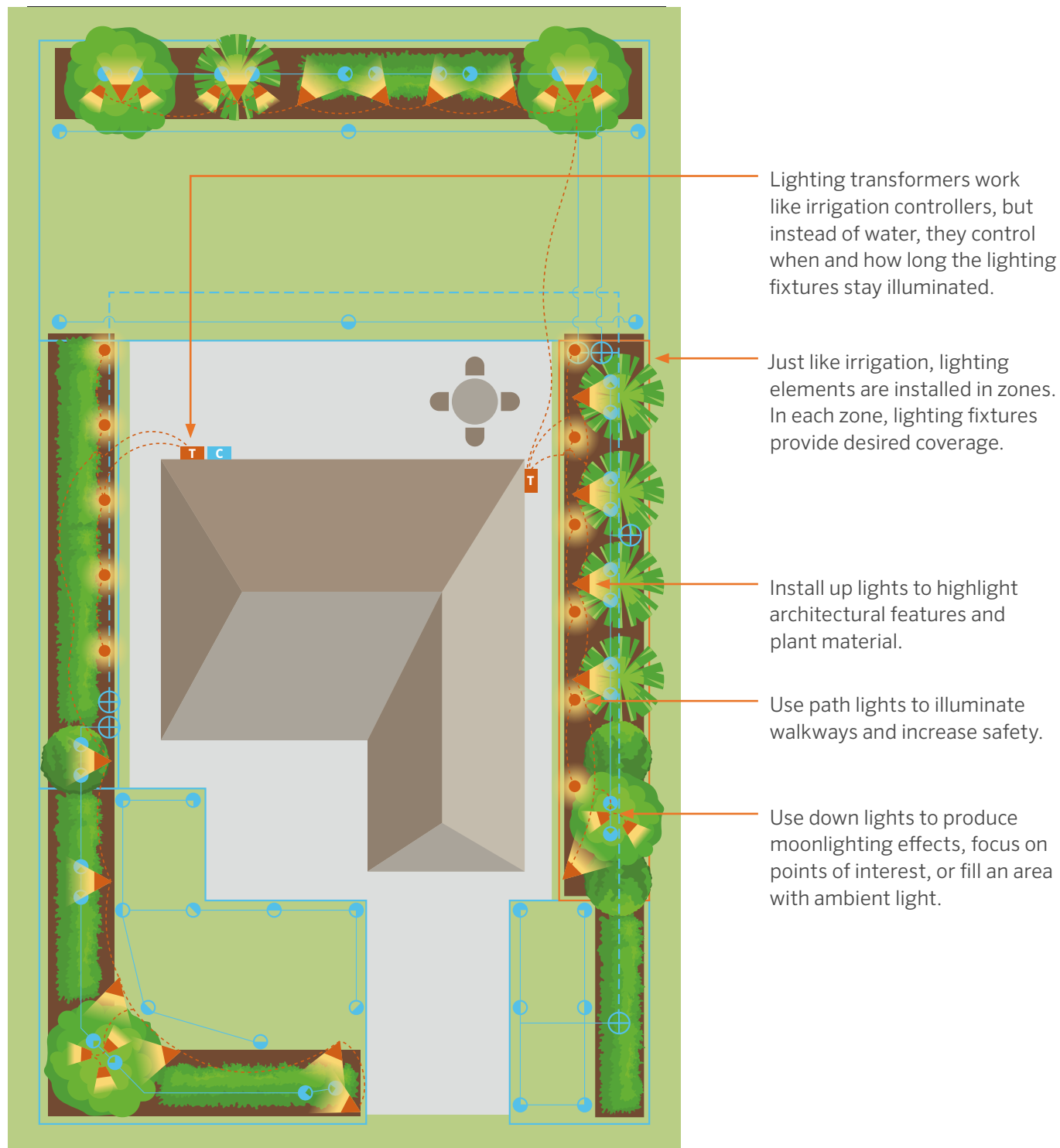


A WORKFLOW YOU ALREADY KNOW

Irrigation and lighting systems work in similar ways. They both require correct product spacing to ensure desired coverage — just swap water for light. By understanding these principles, it's easy to apply what you already know about irrigation to lighting layout and installation.

IRRIGATION AND LIGHTING SYSTEM LAYOUTS

This illustration shows sample layouts. The **irrigation** plan should be familiar. **Lighting** elements are shown in orange.



SMART TOOLS THAT MAKE LIGHTING EASY

Ready to get started? Check out these free pro-level tools from FX Luminaire to fast-track your progress. They're designed to help you work smarter — so you can design, install, and deliver standout lighting systems faster and with less effort.

PRO TIP: Create or log in to your free Hunter My Account for direct access to the expert tools, training, and resources you need to master any irrigation or lighting project.



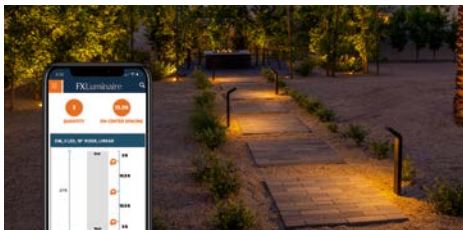
FX Luminaire University

Train online, earn certificates, and gain expert product and lighting design knowledge at your own pace.



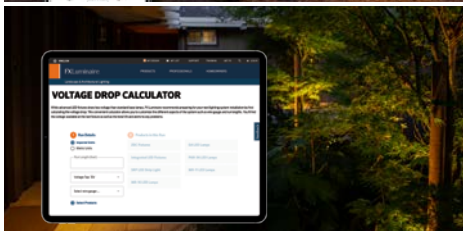
My Design Lighting

Design, present, and order professional lighting systems in minutes. Over 30,000 color options — no experience needed.



Path Light Spacing Calculator

Calculate ideal path light spacing quickly and easily. Reduce install time and get perfect lighting coverage for any project.



Voltage Drop Calculator

Ensure peak performance and long field life with wire gauge and distance calculations tailored to your jobsite.



YOU'VE GOT THE SKILLS. WE'LL LIGHT THE WAY.

You already understand systems, zoning, and precision. Lighting is just another layer — and a bright one. Let FX Luminaire help you take the next step with tools, training, and tech support designed just for irrigation pros.

Expand your business with the support and partnership of Hunter and FX Luminaire.

Website hunterirrigation.com fxl.com | **Customer Support** +1-800-383-4747

Helping our customers succeed is what drives us. While our passion for innovation and engineering is built into everything we do, it is our commitment to exceptional support that we hope will keep you in the Hunter family of customers for years to come.

Denise Mullikin, President, Landscape Division

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